

Requirements for Qualifying for Regional Vice Pres.		Month One	Month Two	Month Three	Qualify in Two Months?	Qualify in Three Months?
1	Was your total Retail Volume at least \$96,000 over your FIRST TWO qualifying months?					
2	Was your total Retail Volume at least \$120,000 over your THREE qualifying months?					
3	Did you have at least \$40,000 Retail Volume in your FIRST qualifying month?					
4	Did you have at least \$40,000 Retail Volume in your LAST qualifying month?					
5	Did you count \$40,000 or less from each of your 1st Gen. Area over your entire qualification period? *					
6	Did you count \$10,000/month or less on all of your paid-as Regional Vice Pres., 1st Generation Area Mang. total? *					
Note *	If any of your 1st Generation Area Managers Promotes to Regional Vice Pres. during your qualification period the maximum \$10,000/month pick up credit is included in the \$40,000 maximum that you can count for them over your qualification period.					

REGIONAL VICE PRESIDENT
Two or three month qualification options

- \$96,000 Retail Volume over two months or \$120,000 Retail Volume over three months.
- Minimum \$40,000 Retail Volume will be accumulated over the **first** and the **last** month of the qualification period.
- Retail Volume will be accumulated over the **entire** qualification period.
- Maximum \$40,000 Retail Volume from each 1st Generation, paid-as Area Manager's SuccessLine, excluding volume from 1st Generation Areas' promoted-out Regional Vice Presidents, during the qualification period. If your 1st Generation Area Manager promotes to Regional Vice President during your qualification period, the \$10,000 Pick-up Credit is included in the maximum \$40,000 that may be counted over the qualification period.
- Permanent Pick-up Credit of \$10,000 for one or more promoted, paid-as Regional Vice Presidents, 1st Generation Area, each month.

EXECUTIVE REGIONAL VICE PRESIDENT
A Regional Vice President who promotes a Region from Central Region.

NOTE:	
1	This table is for reference only. It is your responsibility to understand these qualifications found in Arbonne's Success Plan and Policies and Procedures Manual.
2	Insert the corresponding values under the columns titled, Month One, Month Two and Month Three.
3	Answer the Questions; YES or NO under the columns titled; Qualify in Two Months?, Qualify in Three Months?
4	If you have a NO answer in a column then you did not qualify for that corresponding month. In order to qualify for the month in question all the answers must be YES in the corresponding column.
5	These Materials have been produced by Ted and Sandra Tillinghast independent consultants and are not official materials prepared by Arbonne International LLC. Arbonne makes no promises or guarantees that any consultant will be financially successful as each consultant's results are dependent on his or her own skill and effort.